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1922,

# The Hearthstone Aursery

Hugh Balfour Barclay

## Ground Cover Plants

Montgomery Avenue Narberth, Pennsylvania

Telephone, Darberth 1623

· AND

Special Prices

Rhododendron Mamimum Kalmia Latifolia, Red Cedars

#### RHODODENDRON MAXIMUM

These plants are Collected Pennsylvania plants and are the best I have seen for many years. The plants are Sun Grown, Lift with a Good Ball, and Bushy. They will average as broad as they are tall on sizes up to three feet and nearly as wide as tall on larger sizes. Tall thin plants for screen planting are also quoted.

		*		
	Quantity Car-Load		Quantity Truck- Load	Price Truck Delivered
$1\frac{1}{2}$ to 4 ft.	800 to 900	\$1.00 each	200 to 300	\$1.25 each
1½ ft	1000 to 1500	.90 "	400 to 500	1.10 "
$2\frac{1}{2}$ to 3 ft.	800 to 900	1.50 "	250 to 300	1.75 "
3 to 5 ft.	500 to 600	2.25 "	150 to 200	2.50 "
$5\frac{1}{2}$ to 6 ft.	300 to 400	4.25 "	75 to 100	4.50 "
4 to 6 ft.,				
	500 to 600	2.25 "	200 to 300	2.50 "

#### KALMIA LATIFOLIA

Plants are Sun-Grown, Bushy stock, Collected, as fine stock as I ve ever seen.

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Size	Quantity Car-Load	Price Car-Load Not Delivered	Quantity Truck- Load	Price Truck Delivered
1 to 3 ft.	3000 to 4000	\$ .75 each	800 to 1000	\$ .85 each
3 to 4 ft.	1200 to 1500	1.25 "	400 to 500	1.40 "
4 to 5 ft.	400 to 500	4.00 ''	100 to 150	4.25 "
(very heavy)				
5 to 7 ft.	100	15.00 "	15 to 20	15.00 "
Specim	ens			

### RED CEDARS

Color is good. Growth is all the way down to the ground and they lift with a Ball that will hold.

The price of these trees is reckoned by the foot, for all sizes from six to fifteen feet or taller. A car will hold about 150 trees in mixed sizes; a truck about 25 or more.

Price per foot delivered via Truck 90c. Car loads not delivered 80c.



No orders will be taken for less than Truck or Car-load lots at these prices.

#### NET

- Local Orders will be filled and delivered for small quantities at Truck-load prices plus 20%.
- Distance orders will be filled but not delivered for small quantities at Car-load prices plus 25%.
- Terms are Net Cash 30 days. Satisfactory references must be given by unknown buyers.
- Kindly bear in mind that the prices for all stock offered are for Sun Grown Bushy Stock. We make separate prices for screen planting stock.
- Car lots are packed Cordwood style, except for largest sizes.
- I will make up Car-loads and Truck-loads in mixed sizes at the prices quoted.